

**HMOs¹ Average Membership² for MA Residents by Age Cohort
January 1, 2004 - June 30, 2004**

(Includes combined HMO Closed Network Plan and HMO Insured Preferred Provider Network Plan statistics)

HMOs with over 150,000 Massachusetts Membership

	HMO Total						Total
	0 thru 5	6 thru 12	13 thru 18	19 thru 25	26 thru 64	65+	
Fallon Community Health Plan, Inc.	10,348	15,428	14,956	10,927	84,959	34,607	171,224
Harvard Pilgrim Health Care, Inc.	41,124	52,365	45,907	39,753	321,338	42,611	543,097
HMO Blue	63,404	78,559	68,651	62,184	471,569	50,522	794,889
Tufts Associated HMO, Inc.	36,640	47,599	42,461	34,829	284,703	63,991	510,221

HMOs with 150,000 or less Massachusetts Membership

	HMO Total						Total
	0 thru 5	6 thru 12	13 thru 18	19 thru 25	26 thru 64	65+	
Aetna Health Inc.	954	1,447	1,322	1,221	9,962	248	15,153
CIGNA HealthCare of Massachusetts, Inc.	1,360	1,899	2,031	1,601	13,212	1,313	21,416
ConnectiCare of Massachusetts, Inc.	671	1,163	1,094	952	7,293	149	11,321
Health New England, Inc.	3,760	6,642	6,596	5,348	43,539	2,721	68,604
Neighborhood Health Plan, Inc.	23,492	23,458	18,248	9,052	39,011	524	113,785
UnitedHealthcare of New England, Inc.	1,877	3,060	2,877	2,540	18,796	552	29,702

TOTAL MEMBERSHIP	183,629	231,621	204,140	168,406	1,294,380	197,237	2,279,413
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¹ This report does not include membership or utilization for Great-West Healthcare of Massachusetts, Inc. (formerly One Health Plan of Massachusetts, Inc.) or Harvard Pilgrim Health Care of New England, Inc. On September 6, 2002, Great-West Healthcare of Massachusetts, Inc. notified the Division it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003. As of June 30, 2003, Harvard Pilgrim Health Care of New England, Inc. no longer offered products in Massachusetts.

² Average membership = member months for reporting period divided by the number of months in the reporting period (6), January through June 2004.